



## Curriculum Vitae

Subhasish Dugar

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### Education

Ph. D., Economics, University of Arizona, U.S., 2006  
M.A., Economics, University of Arizona, U.S., 2002  
M.A., Economics, Jawaharlal Nehru University, New Delhi, India, 1998  
B.Sc., Economics, University of Calcutta, Calcutta, India, 1996

### Fields of Interest

Psychology & Economics, Laboratory & Field Experiments, Applied Game Theory

### Employment

Associate Professor, University of Utah, July 2016 – present  
Associate Professor, University of Calgary, April 2014 – June 2016  
Assistant Professor (with tenure), University of Calgary, July 2013 – March 2014  
Assistant Professor, University of Calgary, July 2007 – June 2013  
Adjunct Lecturer, University of Arizona, January – May 2007

### Non-Academic Employment

Research Economist, Bank of America Headquarter, Charlotte, U.S., Aug – September 2006

### Other Affiliations

Director, Calgary's Behavioural & Experimental Economics Laboratory (CBEEL), 2011 – 2013  
Economics and Environmental Policy Research Network (EEPRN), 2012 – Present

### Visiting Positions

Waseda University, Tokyo, Japan, June 2015  
Waseda University, Tokyo, Japan, June – September 2014  
University of Heidelberg, Germany, April – June 2014  
Jawaharlal Nehru University, New Delhi India, January – February 2014

### Research

#### Published Papers

[17] Bertrand Competition with Asymmetric Marginal Costs (with Arnab Mitra), Forthcoming in *Economic Inquiry*.

[16] Intrinsic Motivation, External Reward, and Their Effect on Overall Task Motivation and

Performance (2015) (with Rosa Hendijani, Diane P. Bischak, Joseph Arvai), Forthcoming in *Human Performance*.

[15] Partnership Formation: The Role of Social Status (2014) (with Haimanti Bhattacharya), *Management Science*, Vol. 60, Issue 5, 1130-1147.

[14] Contest for Ranks (2013) (with Haimanti Bhattacharya), *Southern Economic Journal*, Vol. 79, No.3, 621-638.

[13] Status Incentives and Performance (2012) (with Haimanti Bhattacharya), *Managerial and Decision Economics*, Vol. 33, No.7-8, 549-563.

[12] Group Identity and the Moral Hazard Problem: Experimental Evidence (2012) (with Quazi Shahriar), *Journal of Economics and Management Strategy*, Vol. 21, No. 4, 1061 – 1081.

[11] Can't Buy Me Love? A Field Experiment Exploring the Trade-off Between Income and Caste-Status in an Indian Matrimonial Market (2012) (with Haimanti Bhattacharya and David Reiley), *Economic Inquiry*, Vol. 50, No.2, 534-550.

[10] Focal Points and Economic Efficiency: The Role of Relative Label Salience (2012) (with Quazi Shahriar), *Southern Economic Journal*, Vol. 78, No. 3, p954.

[9] Non-monetary Incentives and Opportunistic Behavior: Evidence from a Laboratory Public Good Game (2012), *Economic Inquiry*, Volume 51, Issue 2, pages 1374–1388, April.

[8] Non-monetary Sanction and Behavior in An Experimental Coordination Game (2010), *Journal of Economic Behavior & Organization*, Vol. 73, No.3, 377-386.

[7] Choice of Routes in Congested Traffic Networks: Experimental Tests of the Braess Paradox (2009) (with Amnon Rapoport, Tamar Kugler and Eyran Gisches), *Games & Economic Behavior*, Vol. 65, No.2, 538 -571.

[6] Braess Paradox in the Laboratory: An Experimental Study of Route Choice in Traffic Networks with Asymmetric Costs (2008) (with Amnon Rapoport, Tamar Kugler and Eyran Gisches), *Decision Modeling and Behavior in Complex and Uncertain Environments*, Springer Optimization and Its Applications, Vol. 21, No. IV, 309 -337.

[5] Price-Matching Guarantees and Equilibrium Selection in a Homogeneous Product Market: An Experimental Study (2007), *Review of Industrial Organization*, Vol. 30, No.2 107-119.

[4] Hassle Costs, Price-Matching Guarantees and Competition (2006) (with Todd Sorensen), *Review of Industrial Organization*, Vol. 28, No.4, 359-378.

### Papers under Review

[3] Fishy Behavior: The Nature and Extent of Dishonesty in the Marketplace (with Haimanti Bhattacharya).

[2] Hidden Information, Status and Trade (with Haimanti Bhattacharya).

[1] Achieving Efficient Coordination Via Cheap-Talk: The Potential Roles of Lying and Exploitation Aversion (with Quazi Shahriar).

### Research Grants

**2012:** Social Sciences & Humanities Research Council (SSHRC) of Canada Seed Grant Competition, University of Calgary, C\$5000.

**2011:** Social Sciences & Humanities Research Council (SSHRC) of Canada, Enhancement

Grant Competition, University of Calgary, C\$5000.

**2010:** Killam Research Enhancement Award Competition, University of Calgary, C\$5000  
Social Sciences & Humanities Research Council of Canada (SSHRC) Enhancement  
Grant Competition, University of Calgary, C\$5000.

**2009:** University of Calgary Small Grants Competition, University of Calgary, C\$3,000.

**2007:** University of Calgary Competitive Research Grant, C\$10,000.  
University of Calgary Starter Grant, School of Social Sciences, C\$15,000.

#### **Invited Seminars**

**2015:** Loyola Marymount University, Los Angeles, USA  
Waseda University, Tokyo, Japan  
University of Utah, Salt Lake City

**2014:** Ludwig Maximilians Universität, Munich, Germany  
University of Heidelberg, Heidelberg, Germany

**2013:** University of Winnipeg, Canada

**2012:** University of California, Merced

**2008:** University of Alberta, Canada

**2007:** University of Calgary, Canada  
San Francisco State University, California  
Queens University, Kingston, Canada

**2006:** Columbia University, CRED, New York  
California State University, Bakersfield  
University of Melbourne, Australia  
Hong Kong University of Science & Technology, Hong Kong  
University of Texas, Dallas

#### **Conferences & Workshops Attended**

**2016:** American Economic Association Meeting, San Francisco, USA

**2015:** Economic Theory Workshop, Waseda University, Japan

**2014:** 84<sup>th</sup> Annual Southern Economic Association Meeting, Atlanta, USA  
Society for Advancement of Economic Theory Workshop, Waseda University, Japan  
CESP Economics Workshop, Jawaharlal Nehru University, New Delhi, India  
HeiKaMax Workshop, University of Heidelberg, Heidelberg, Germany

**2013:** 6<sup>th</sup> National Conference on Experimental Economics, Jadavpur University, India

**2012:** ESA International Meeting, New York City, USA  
University of Utah, Behavioral Economics workshop

**2011:** Behavioral Economics Workshop, National University of Singapore, Singapore

- 2010: Multidisciplinary Symposium, Nanyang Technological University, Singapore  
 ESA North American Meeting, Tucson, USA
- 2009: American Economic Association Meeting, San Francisco, USA
- 2008: ESA North American Meeting, Tucson, USA  
 ESA International Meeting, Pasadena, California Institute of Technology, USA  
 Canadian Economic Association Annual Meeting, Vancouver, Canada
- 2007: Southern Economic Association Annual Meeting, New Orleans, USA
- 2006: North American Regional ESA Meeting, Tucson, USA
- 2005: Southern Economic Association Annual Meeting, Washington, D.C., USA  
 International ESA Meeting, Montreal, Canada
- 2004: North American Regional ESA Meeting, Tucson, USA
- 2003: North American Regional ESA Meeting, Tucson, USA

### Teaching Experience

Developed new Courses for Economics  
 ECON 661: Graduate Behavioral Economics  
 ECON 479: Undergraduate Experimental Economics  
 ECON 481: Undergraduate Behavioral Economics

**Graduate:** Experimental Economics (M.A.)  
 Behavioral Economics (M.A. and Ph.D.)  
 Advanced Readings in Experimental Economics (Ph.D.)  
 Microeconomic Theory (M.A. and Ph.D.)

**Undergraduate:** Experimental Economics  
 Behavioral Economics  
 Intermediate Microeconomics  
 Intermediate Industrial Organization  
 Game Theory

### University & Department Service

**Departmental Service:** Undergraduate Curriculum Committee (2012)  
 Research Services Committee (2007 – Present)  
 Student Ad-visor (Honors) (2011)  
 Recruiting Committee (2010)  
 Microeconomic Comprehensive Exam Chair (2015)  
 Graduate Studies Committee (2010 -2012)  
 Graduate Admission Committee (2012 – Present)

**University Service:** Faculty of Social Sciences Research Ethics Committee (2011)  
 Conjoint Faculty Research Ethics Board (2012)

Faculty of Graduate Studies Committee (2011, 2012 – 2015)

**Broader Academic Service:** SSHRC Evaluator (2014)

Vanier Canada Graduate Scholarships Committee (2011)

Insight Development Grant Evaluator (2014)

National Science Foundation Evaluator (2014)

**Session Organized:** Southern Economic Association Meeting, Atlanta (2014)

### Academic Supervision

**Ph. D.:** Dissertation Committee Member of *Rosa Hendijna*, Department of Management Operations, Expected 2016, Dissertation Title: *Incentives and Management Policies*

Dissertation Committee Member of *Alexander Smith*, (Worcester Polytechnic University) Department of Economics, Ph.D. received 2010, Dissertation Title: *Cooperation and Heterogeneity*

Dissertation Committee Member of *David Bruner*, (Appalachian State University) Department of Economics, Ph.D. received 2008, Dissertation Title: *Three Essays in Experimental Economics*

**M.A.:** Economics, 2015, Thesis Committee member of Billie Tong, Thesis Title: Predictability of Stock Prices

### Awards and Honors

Long-Term Fellowship, Japan Society for Promotion of Science (JSPS), 2014  
Faculty of Social Science Distinguished Researcher Award, University of Calgary, 2010  
Killam Research Enhancement Award, University of Calgary, 2010, 2011  
Killam Resident Fellowship, University of Calgary, 2009  
George W. Coleman Scholarship, University of Arizona, 2003 - 2004  
Cliff Clements Scholarship, University of Arizona, 2004 - 2006

### Ad-Hoc Refereeing

*Management Science* (1), *American Economic Review* (7), *Canadian Journal of Economics* (2), *Canadian Journal of Behavioural Science* (1), *Ecological Economics* (1), *Economic Journal* (3), *Economic Inquiry* (2), *European Economic Review* (1), *Experimental Economics* (3), *Games and Economic Behavior* (3), *International Journal of Industrial Organization* (1), *Journal of Economic Behavior and Organization* (3), *Review of Economic Studies* (2), *Social Science Journal* (1), *Southern Economic Journal* (4), *Transportation Research: B* (1), *Journal of Advanced Transportation* (1), *Journal of European Economic Association* (1), *Journal of Public Economics* (1), *National Science Foundation* (1), *Journal of Economic Psychology* (1), *Review of Economics of the Household* (1), *Food Policy* (1), *Organizational Behavior and Human Decision Processes* (1), *Ecological Indicators* (1), *European Journal of Social Psychology* (1), Symposium in honor of John Van Huyck in *Experimental Economics* (1), *Games* (1), *Asian Population Studies* (1).

### Professional Memberships

American Economic Association, Economic Science Association, Journal of European Economic Association

### Languages and Citizenship

English (fluent), Bengali (native)  
Indian Citizen, Permanent Resident of Canada